

# Montana **ACTE**

Fall Institute—2022



# Teaching The Skills To Pay The Bills

Billings Hotel and Convention Center  
Billings, MT

October 20-21, 2022



*Montana ACTE strives to provide leadership in developing an educated,  
prepared, adaptable, innovative and competitive workforce.*

# Welcome from Kimberli McCullough, Montana ACTE President

## You are a CTE Teacher!

Welcome back CTE teachers! Being a teacher and working with our youth is the greatest profession out there. Your impact as a CTE teacher will no doubt make the difference in the life of a young person and allow them to have employability skills, productivity and improve the quality of their life. You are a CTE teacher!

I welcome you back into the classroom and share your passion as a CTE teacher to your students, colleagues, administration, school board trustees and your community. What you teach plays a vital role in human resource development. You are a CTE Teacher!

I encourage you to join the Association for Career and Technical Education at [ACTE](#). As an educator of CTE, you are provided influential resources, professional development, and a wide variety of information to help you in the classroom. There are numerous opportunities to collaborate with teachers in your division at state, regional and national institutes. This year the Montana Association for Career and Technical Education will have its Fall institute, October 20-21, 2022 at the Billings Hotel and Convention Center in Billings, MT. The theme is "CTE: Teaching the Skills to Pay the Bills!" Our keynote speaker is Andy Masters. Watch out! Andy will empower you with an environment of creativity, a high-morale work environment, fun, energetic and a new passion to teach and work with youth in the classroom. Andy will inspire you as a CTE teacher to reach for the stars in our students! He will also be offering a Breakout session, "Humor in the classroom: Not just HOW, But WHY!" The Fall Institute will also feature breakout presenter, Terry Sumerlin. Terry will guide you with communication skills, leadership ideas, how to resolve conflicts and team building fun! The Fall MT ACTE will also have over 17 Trade show and Exhibit vendors, New Teacher welcome session, Employability skills through your CTOSs, the famous "Party" Raffle and Poker Run Relief Fund. Each division will offer a general CTE breakout session with guest speakers, tours and raffle gifts. You honestly don't want to miss attending the October MT ACTE institute!

You can register for this amazing program of activities; Montana ACTE Fall Institute, "Teaching the Skills to Pay the Bills", October 20-21, 2022 at [Registration for 2022 Institute](#). Welcome back to the best leadership classrooms in your school, the CTE departments. You are a CTE teacher!

Kimberli Hart McCullough, President MT ACTE

## Registration

### Registration Rates

Membership/Attendee Type	Early Registration	Advance Registration	Onsite Registration
	By September 16	By October 7	October 8-20
Member: Both Days	\$155	\$170	\$210
Member: Thursday only	\$105	\$115	\$155
Nonmember: Both Days	\$215	\$230	\$270
Nonmember: Thursday Only	\$160	\$170	\$210
First Time or Retired Attendee	\$70	\$80	\$120
Student (full-time)	\$0	\$0	\$40

### Screen 1:

Click "new registration" to start a registration

### Screen 2: Begin Registration

Enter the first and last name of the **billing** contact.

Click **SUBMIT**

### Screen 3: Billings Contact

Add contact information for billing.

Create an account with an email address and username.

Click **SUBMIT**

*This is conducted to allow business managers to register attendees and/or school leaders to register multiple attendees simultaneously on one invoice.*

### Screen 4 & 5: Add Attendees & Membership

Click **add attendee**.

Enter the attendees contact information.

Enter the attendees membership number.

- If the membership number is not know, enter unknown. All attendee registrations will be verified to ensure current membership to receive the discounted member conference rates.
- If the member is new and paying for membership with registration, enter new. New members can register at the discounted member conference rate.

Select conference rate type from the drop down menu.

Optional: To join ACTE or renew your membership with your conference registration, place a check box next to the membership type.

Click **SUBMIT**

Repeat "add attendees" to add as many attendees as needed to one invoice.

**Registration Link:** <https://www.thinkregistration.com/acte/mt-fall>

Once done adding attendees, click "**next step—meals**"

### Screen 6: Add meals

Click "**add meals**" next to the individuals name.

Select the meals the individual will be attending and any dietary restrictions.

Click **ADD**

Breaks, Thursday lunch and Thursday networking social are included within the registration fee.

Optional: a guest meal ticket may be purchased for Thursday's Awards luncheon.

Once done adding meals, click **NEXT STEP \_ SUBMIT AND PAYMENT**.

### Screen 7: Payment

Recommended: Print this page for your records. An email will also be sent to you.

Payment may be made via check, purchase order or credit card (via PayPal).

Payment **must** be received by **October 20**.

All checks should be made payable to "Montana ACTE" and sent to:

Nicole Wanago  
Institute Coordinator  
306 North Hanley Street  
Bozeman, MT 59718

Cancellation Policy: Registrants who need to cancel must do so by **October 7**.

- Cancellations made on or before **October 7**, will receive a refund minus a 10 percent administrative fee.
- Cancellations made after **October 7**, will receive a refund. Exceptional circumstances requests must be made in writing to the Montana ACTE Board of Directors by October 12 for consideration.



# Montana ACTE

## “CTE: Teaching the Skills to Pay the Bills!”

### Fall Institute—2022

Billings Hotel and Convention Center—Billings, MT  
Agenda at a Glance

Subject to Change



Time	Location	Division	Session	Time	Location	Division	Session
<b>October 19, 2022</b>				<b>October 21, 2022</b>			
6:30-8:30	Foyer	MACTE	Registration Open	8:00-9:30	Stillwater/Boulder	MACTE	<i>Montana ACTE Division Business Meetings</i>
7:00-8:30		MACTE Board Mtg.	Meeting of the Montana ACTE Board Officers	9:30-12:30	Offsite	MACTE	<b>Pathway/CTE Business &amp; Industry Tours</b>
<b>October 20, 2022</b>					TBA	MBEA	<b>Teaching Critical Life Skills with No-Cost Digital Resources</b>
7:30-10:30	Convention Area	MACTE	<b>Registration Open</b>	9:30-10:20	TBA	MAAE	<b>Industry Tours: Nile or TrueNorth Steel</b>
7:30	Convention Area	MACTE	<b>Trade Show Opens</b>		TBA	MAFCSE	Laura Sheets from Real Estate Hub
7:45-8:15	TBA	MACTE	<b>First Timers Session</b>		TBA	MITEA	TBA
8:15-8:45	TBA	MACTE	<b>Division Networking Session</b>		TBA	MBEA	Teaching Critical Life Skills with No-Cost Digital Resources
9:00-9:30	Stillwater/Boulder	MACTE	<b>OPENING SESSION</b>	10:30-11:20	TBA	MAAE	<b>Industry Tours: Nile or TrueNorth Steel</b>
9:40-10:35	Stillwater/Boulder	MACTE	<b>Keynote Address: Andy Masters</b>		TBA	MAFCSE	Real Estate Hub Continued
10:35-11:00	Convention Area	MACTE	Visit Exhibitors - <b>Power Sessions</b>		TBA	MITEA	RDO Tour and Demonstration
11:05-12:00	Yellowstone	MACTE	<b>CTE GENERAL Session (4 sessions repeated)</b>		TBA	MBEA	Personal Finance ideas - NGPF and Take Charge
12:00-1:30	Stillwater/Boulder	MACTE	<b>Montana ACTE Awards Luncheon</b> Brian Law, ACTE President Awards Program	11:30-12:20	TBA	MAAE	<b>Industry Tours: Nile or TrueNorth Steel</b>
1:30-2:15	Convention Area	MACTE	Visit Exhibitors— <b>Power Sessions</b>		TBA	MAFCSE	Real Estate Hub Continued
2:15-3:10	Convention Area	MACTE	<b>CTE GENERAL Session (4 sessions repeated)</b>		TBA	MITEA	Tour Continued
	TBA	MAAE	<b>Understanding Plants—Jodie Koterba</b>	12:30-1:00	Convention Area	MACTE	Renewal Unit Signing
	TBA	MITEA	<b>DIVISION SESSION</b>				
3:10-4:35	TBA	MAFCSE	<b>Red Oxx—Made in Montana Tour</b>				
	TBA	MBEA	<b>Business Division Update—Eric Swenson</b>				
4:45—5:30	Stillwater/ Boulder	MACTE	<b>Montana ACTE Business Meeting</b> Kimberli McCullough, Montana ACTE President Presiding				
5:30-6:30	Convention Area	MACTE	<b>Networking Social</b> Appetizers/Silent Auction/50-50 Raffle/Drawings				

### Featured Breakout Presenter: Terry Sumerlin

For more than 25 years, Terry has taught **People Connectors**: improving online communication, establishing team leadership, resolving conflict, selling change more effectively, building a more loyal team, communicating diverse viewpoints, and reducing stress and creating more fun. With more than 30 years of experience building dialog between executives and management, management and staff, superintendents and educators, and in large and small teams - Terry's **People Connectors** improve communication for professionals at every stage of their career.

## Keynote Speaker—Andy Masters

### Andy Masters, Speaker and Author



Andy Masters IGNITES a cultural transformation to cultivate & empower future leaders, in order to improve performance, advance business growth, and transform customer experience — all within a creative, & high-morale work environment. Andy is an award-winning author and international speaker who has written 5 books, earned 4 degrees, and presented over 1,000+ entertaining and impactful programs for 100,000+ attendees. He has been featured on many major media outlets — including LifeTime Television, PBS, Investor’s Business Daily, and Leadership Excellence magazine. Andy has earned the prestigious “CSP” award/designation of the National Speakers Association (NSA), the highest international recognition for professional speakers, in which less than 10% of over 5,000+ speakers worldwide have achieved. Andy is based in Orlando, Florida, and served as 2018/19 President of the NSA-Central Florida Chapter — representing 125+ authors, speakers, and experts in the region. **His website is <https://andy-masters.com> (Click on Education)**

### Keynote: "How to Engage & Inspire Today's Generation of CTE Students"

Andy Masters has presented hundreds of entertaining and inspirational academic success and career development programs for students across the country. He now shares his techniques with teachers, administrators, and counselors on how to motivate and engage CTE students—while sharing research on what really makes this generation of student “tick.” Andy explores the use of humor, pop culture references, incorporating technology which speaks their language, and inspiring students with young success stories which bring “cool careers” to LIFE. Most importantly, Andy illustrates future “cool careers” in CTE—which need to be highlighted in every school to truly get CTE students EXCITED about the amazing opportunities in their future! Lastly, Andy shares his inspirational story of how the care and belief of one teacher and one staff member changed his life forever. Simply put, Andy helps inspire us to inspire our CTE students to achieve amazing career success!

### Breakout Session: "Humor in the Classroom: Not Just HOW, But WHY!"

Certainly, the job of an educator is to educate—not to entertain. However, we can’t educate, nor impact the lives of students, if we can’t keep attention and engage students first. Join author, speaker, and humorist Andy Masters as he shares with us easily applicable methods to sprinkle wit with our wisdom (*even if you don’t believe you’re that funny*). Andy also shares specific research from several University studies which PROVES incorporating humor in the classroom improves student retention, interest in the subject, faculty ratings, and even class attendance. So, have FUN, be creative, and impact the lives of students—while refreshing your own outlook towards your career each day!

## Lodging



## Billings Hotel & Convention Center

1223 Mullowney Lane #6391

Billings, MT 59101

(406) 248-7151

Rate: \$99+tax (single)      Group ID: Montana ACTE

Room block ends: **Sept. 18**

Continue to check <http://montanaacte.org/prodevel.shtml> for  
Continual Institute Updates

## Questions



**Mark Branger,**  
Executive Director

[mbranger@huntley.k12.mt.us](mailto:mbranger@huntley.k12.mt.us)  
406-967-2540 x360



## OPI Renewal Units

12 Renewal units available

(Must attend one of the Power Exhibitor Breakout session)

Complete the renewal unit stamp form  
during the conference.

Submit for the renewal form at noon on  
Friday.